



AMATA VN
PUBLIC COMPANY LIMITED

FINANCIAL RESULTS
FOR THE 3 MONTHS ENDED MAR 31, 2022
MAY 30, 2022

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FINANCIAL PERFORMANCE RESULT FOR THE PERIOD ENDED DECEMBER 31, 2021

SCAN QR CODE TO DOWNLOAD
PRESENTATION



VIETNAM OUTLOOK



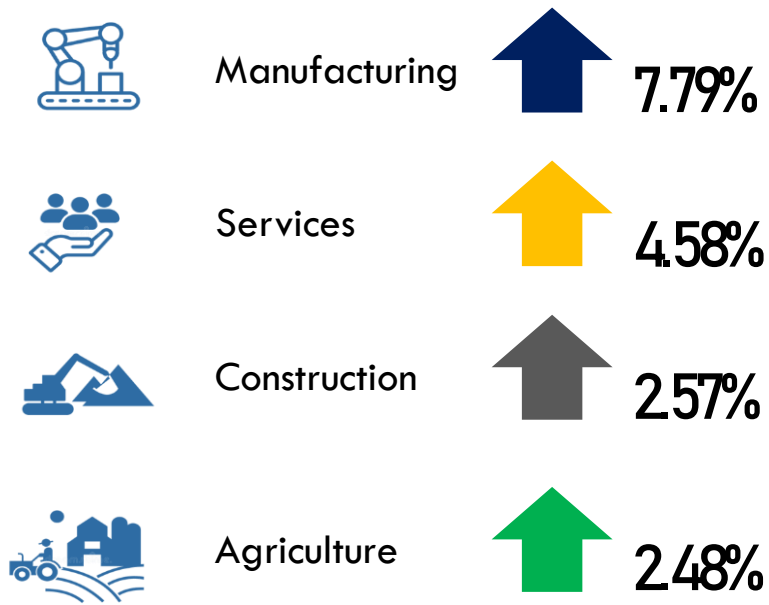
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1 Q 2022 FINANCIAL RESULTS

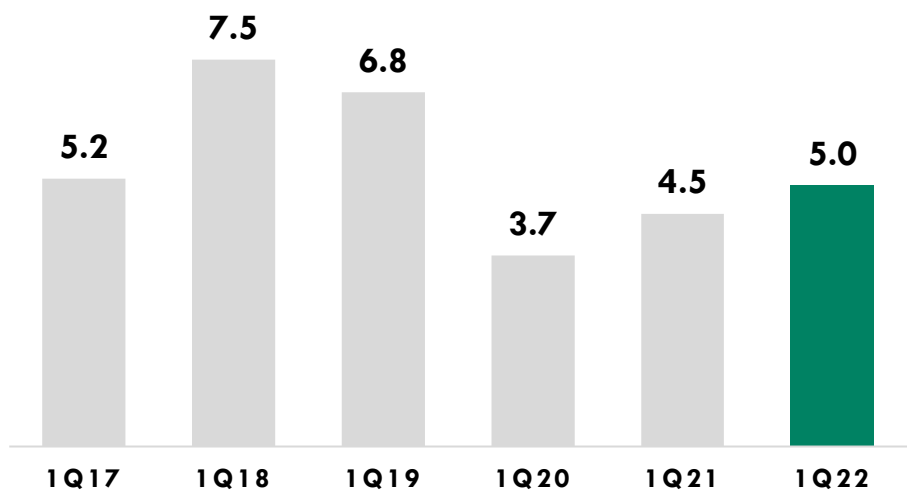
APPENDIX

VIETNAM GDP 1 Q'2022

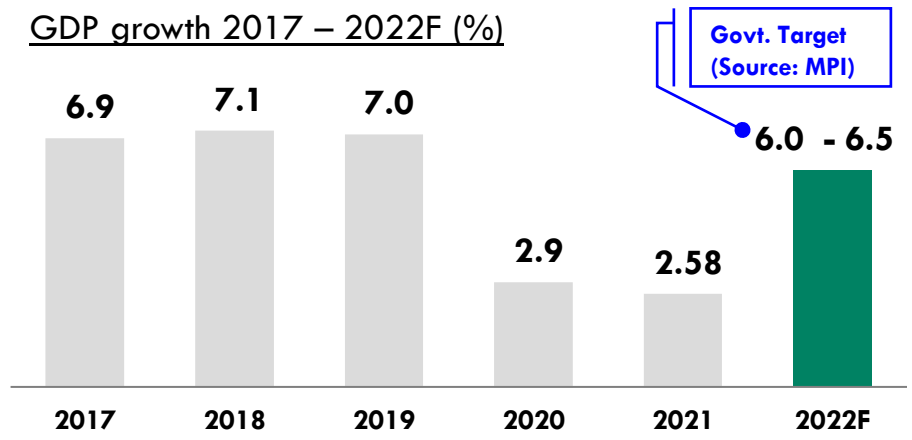
5.03%
GDP growth – 1Q2022



GDP growth: 1st Quarter (%)



GDP growth 2017 – 2022F (%)



Source: Vietnam GSO (General statistics office)

FOREIGN DIRECT INVESTMENT (FDI) JAN – APR 2022

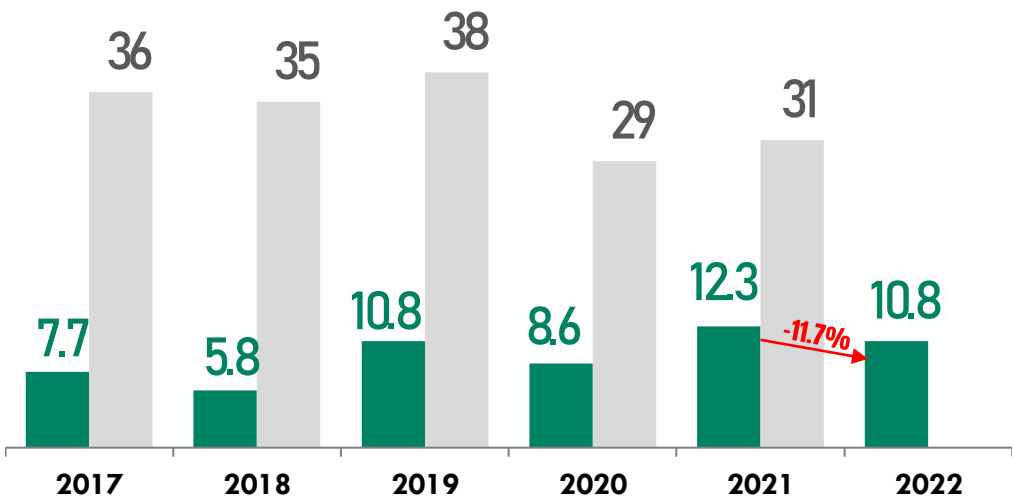
10.8 \$bn

-11.7% ▼ vs same period 2021

454 4.42 \$bn

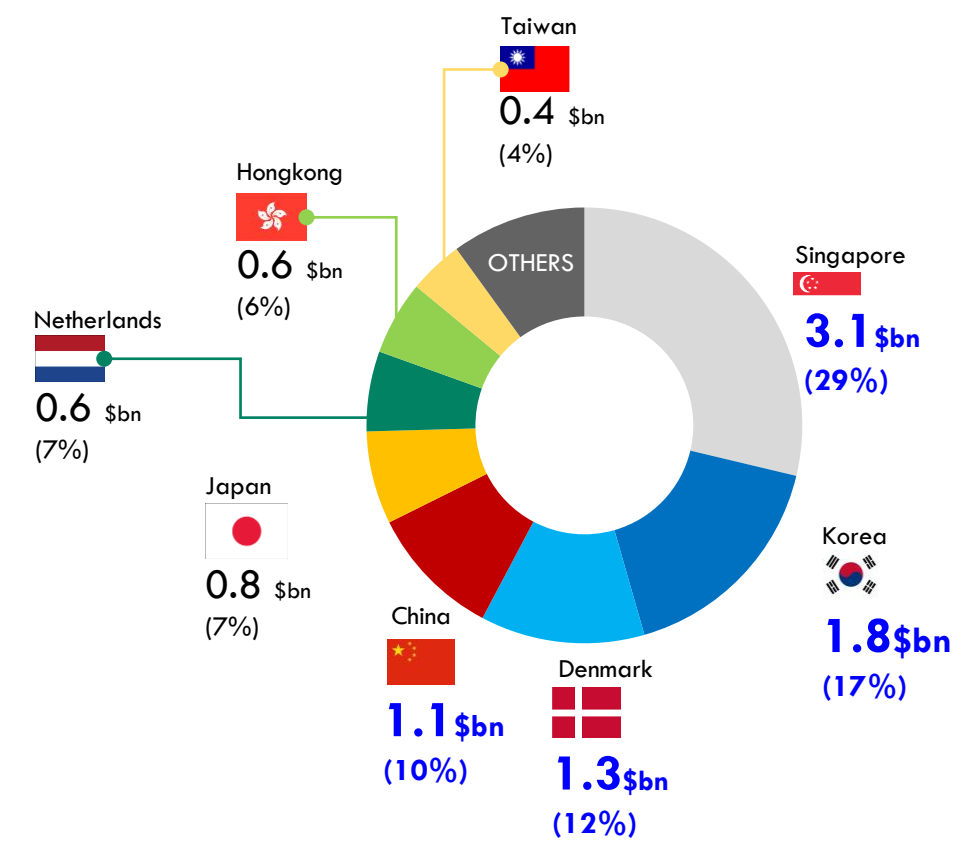
New projects Implemented
(41%)

FDI RECORD (\$bn) JAN-APR & YEARLY

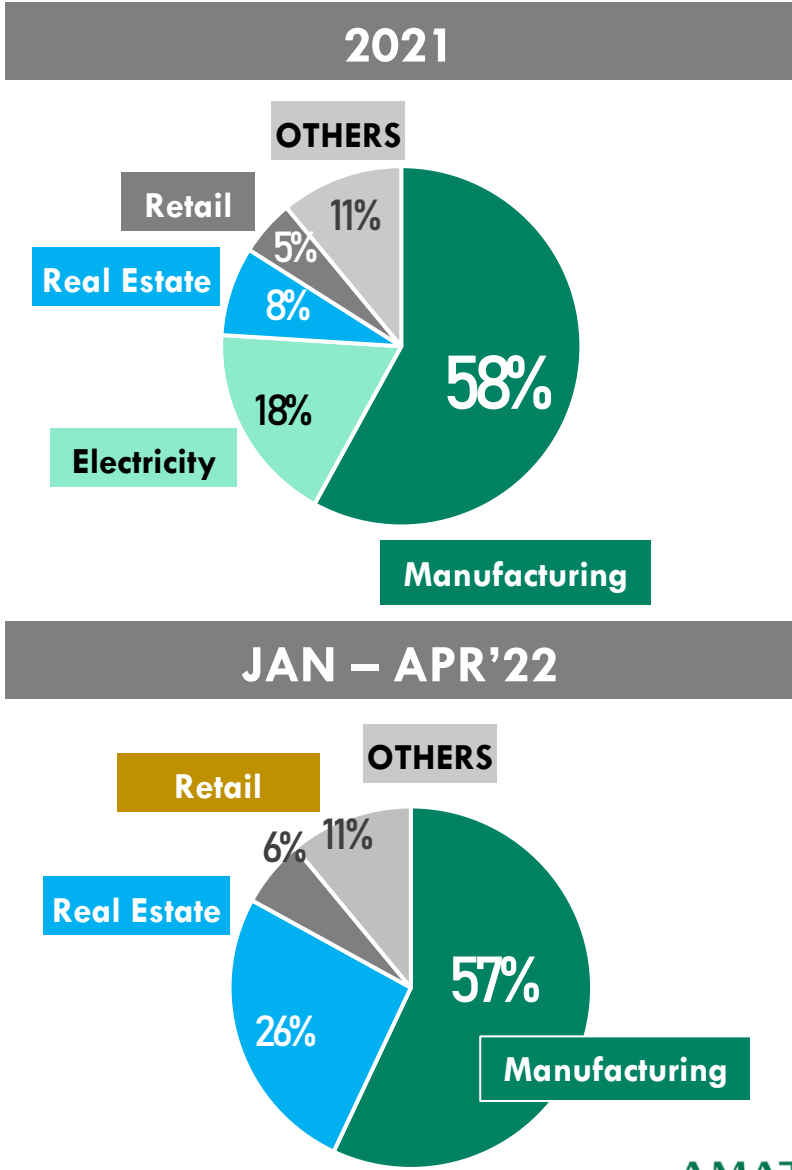


Source: Vietnam MPI (Ministry of planning and investment)

FOREIGN DIRECT INVESTMENT JAN – APR 2022 (1)



With 01 major project, Denmark take over 3rd ranking while Singapore maintain as biggest investors in Vietnam



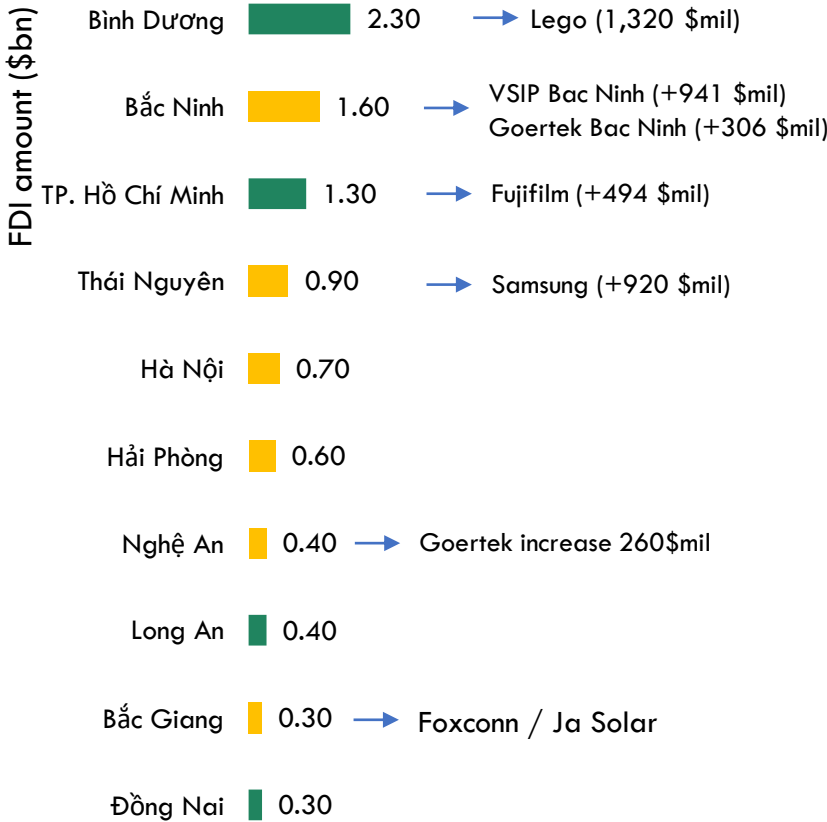
Source: Vietnam MPI (Ministry of planning and investment)

FOREIGN DIRECT INVESTMENT JAN – APR 2022 (2)



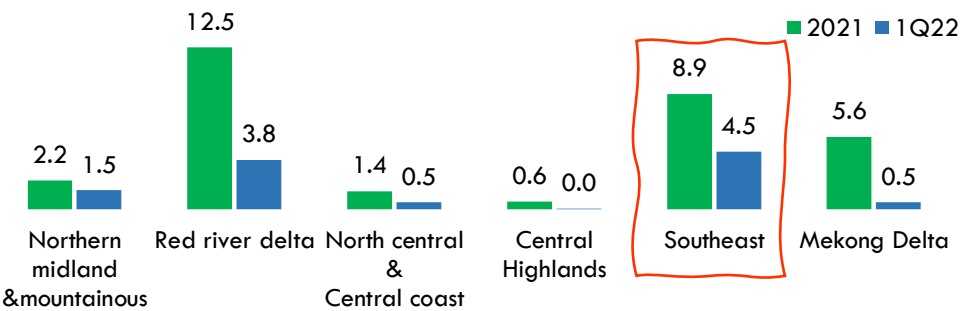
TOP LEADING PROVINCES

■ NORTH
■ OTHERS



Existing investors

Major Investors	Country	Project	Province	Amount (\$mil)
Lego	Denmark	Toys	Binh Duong	1,320
VSIP	Singapore	VSIP Bac Ninh - Township	Bac Ninh	941
Samsung	Korea	Samsung Electro-mechanics	Thai Nguyen	920
Fujifilm	Korea	Electronics	HCM	494
Goertek	Taiwan	Electronics	Bac Ninh	306
Goertek	Taiwan	Electronics	Nghe An	260



- Most of FDI recruited for Apr coming from existing projects.
- Korea is considered as highest potential investors.
- Southeast region recruited most FDI capital in Apr 2022, currently is the leading region.

Source: Vietnam MPI (Ministry of planning and investment)

TOTAL TRADE JAN – APR 2022

 Vs Jan-Apr 21
+16.1%

242.19 \$bn

Import & Export Value (1Q22)

Trade surplus = 2.53 \$bn

Export = 122.36 \$bn

(FDI) **74%**

Import = 119.83 \$bn

(FDI) **66%**

Thailand Total trade 1Q22 = 148.1 \$bn (Export = 73.1 \$bn, Import = 74.5 \$bn)

Vietnam Total trade 1Q22 = 176.5 \$bn (Export = 89.0 \$bn, Import = 87.5 \$bn)

Source: Vietnam Customs Dept

LATEST UPDATE POLICIES – SUPPORT

COVID prevention

- Stop health declaration for foreign arrivals from 27th Apr
- No COVID-19 test required for foreign arrivals from May 15 2022

Economic

- Adjust minimum wage increase 6% to be applied from Jul 2022 (still on a proposal & review stage)

Minimum wage (exchange rate = 23,170 VND/USD)			
		Current	Adjust plan
Bien Hoa >	Region I	4,420,000 VND/month (\$191)	4,680,000 VND/month (\$202)
	Region II	3,920,000 VND/month (\$169)	4,160,000 VND/month (\$179)
Quang Ninh >	Region III	3,430,000 VND/month (\$148)	3,640,000 VND/month (\$157)
	Region IV	3,070,000 VND/month (\$132)	3,250,000 VND/month (\$140)

Source: Vietnam GSO (General statistics office)

VIETNAM OUTLOOK

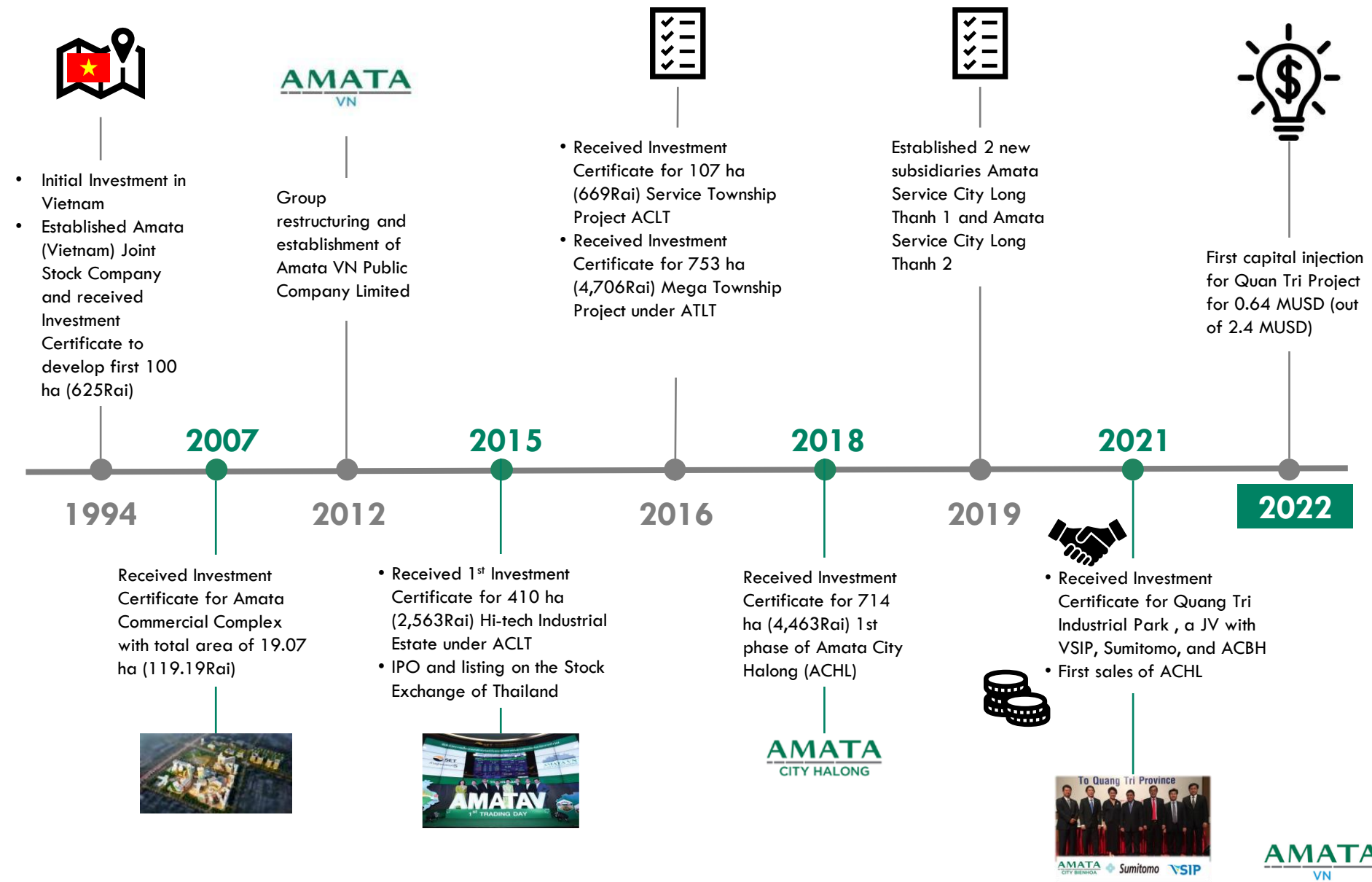
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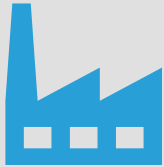
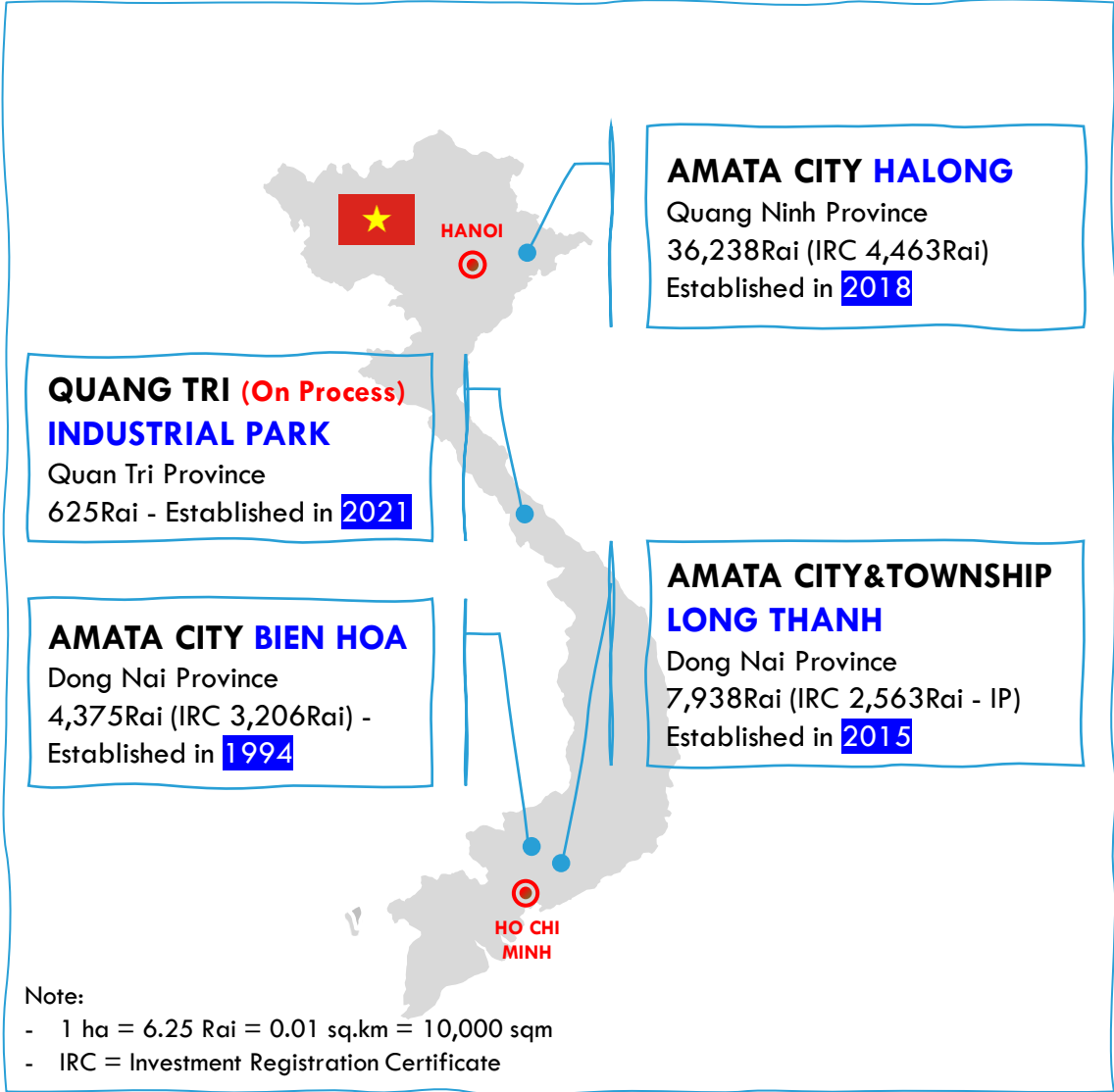
1 Q 2022 FINANCIAL RESULTS

APPENDIX

KEY MILESTONES

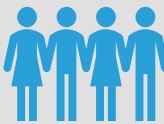


AMATA IN VIETNAM



~200

TENANTS



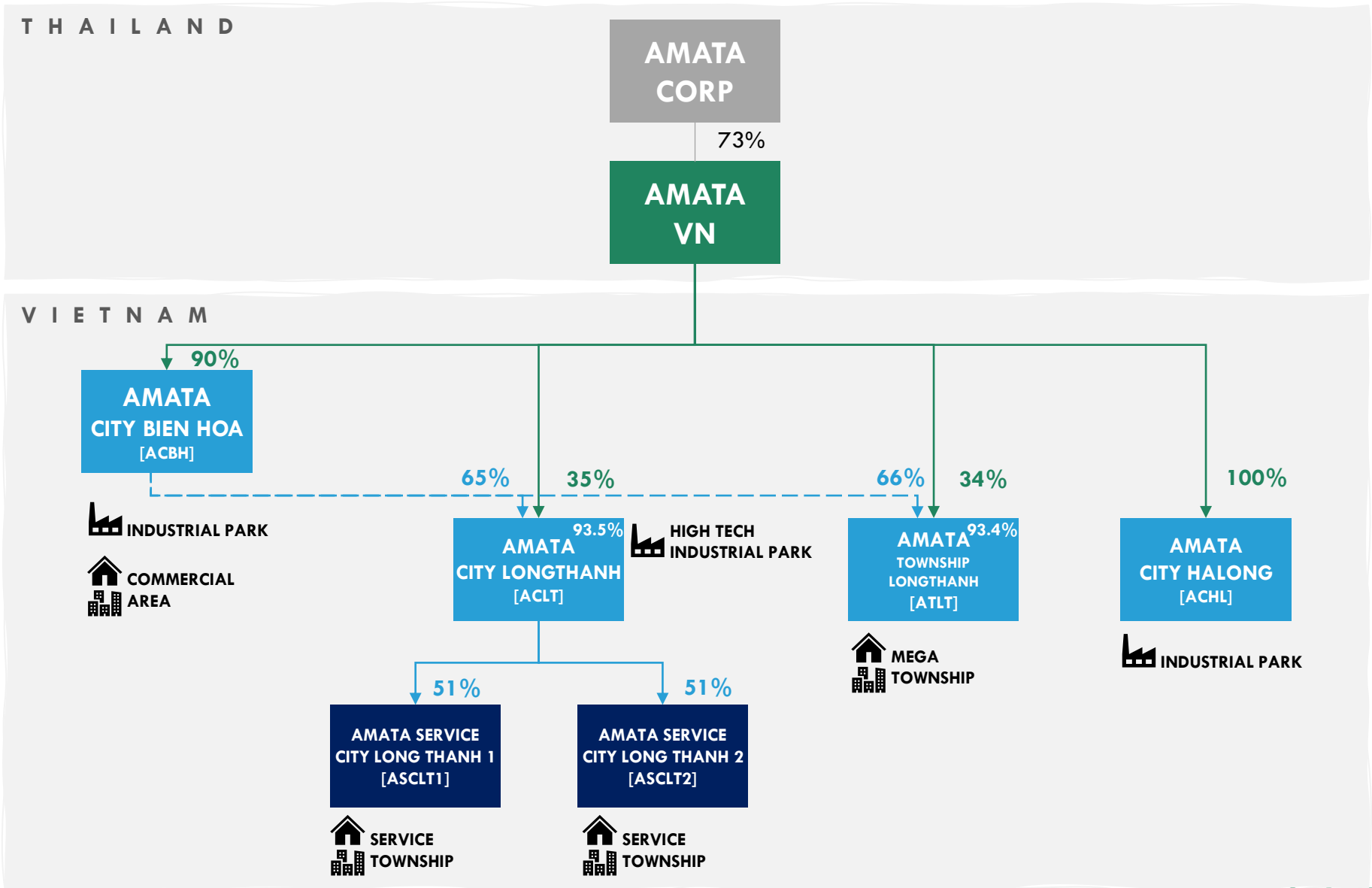
~62,000

LABOR
POPULATION

27

YEARS OF
EXPERIENCES IN
VIETNAM

GROUP SHAREHOLDING STRUCTURE





VIETNAM OUTLOOK

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1 Q 2022 FINANCIAL RESULTS

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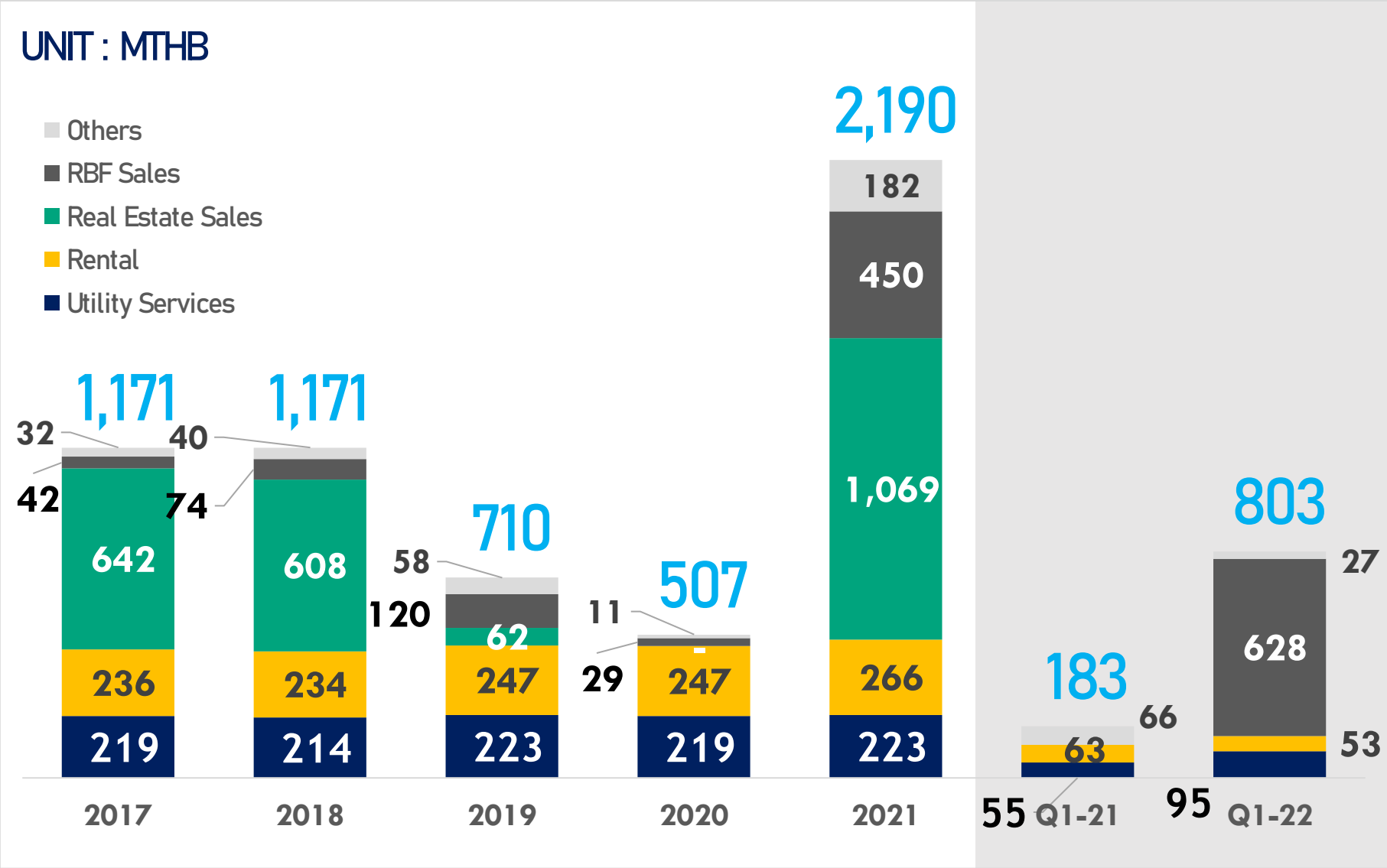
SUMMARY OF 1Q22 FINANCIAL RESULTS

- Sold 10 RBFs (42,820 Sqm)
- Utilities and services revenue significantly increased as a result of land sales in the north project (ACHL).
- Rental revenue marginally dropped according to the sales of RBFs since 4Q2021

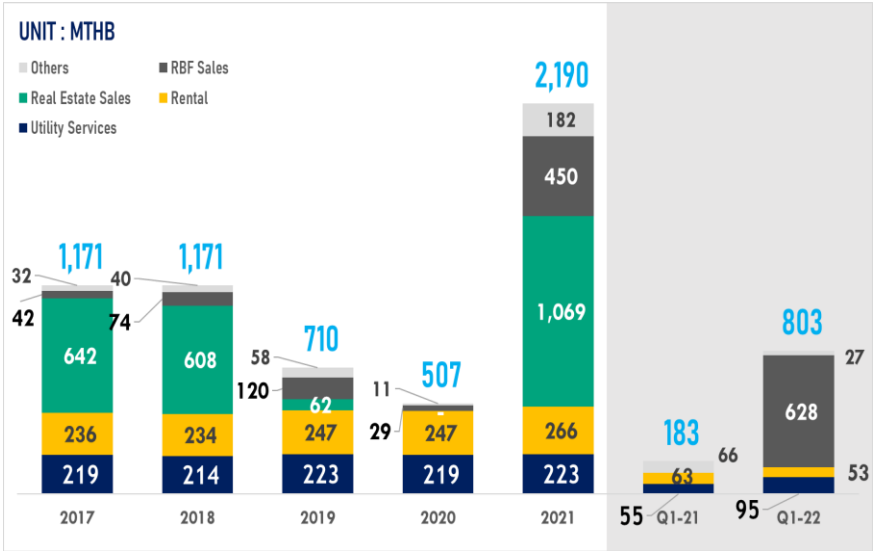
FINANCIAL PERFORMANCE

Unit: MTHB	1 Q21	1 Q22	% CHANGE
Revenue from utility services	54.7	95.3	74.2
Revenue from rental	62.7	53.1	(15.3)
Gain on sale of investment property	-	627.9	NA
Gains on exchange	56.4	16.9	(69.9)
Other income	9.4	9.6	2.4
Total revenues	183.2	802.9	338.3
Cost of utility services	(36.3)	(74.0)	103.7
Cost of rental	(16.3)	(11.2)	(31.3)
Gross profits	130.6	717.7	449.8
Selling and administrative expenses	(29.9)	(55.3)	84.7
Profit before finance cost and income tax expenses	100.6	662.4	558.4
Finance Income	0.1	13.9	14,491.6
Finance cost	(35.9)	(32.8)	(8.5)
Profit before income tax expenses	64.8	643.4	892.6
Income tax expenses	(8.9)	(106.4)	1,096.1
Net profits	55.9	537.0	860.2

REVENUE BREAKDOWN BY BUSINESS TYPE

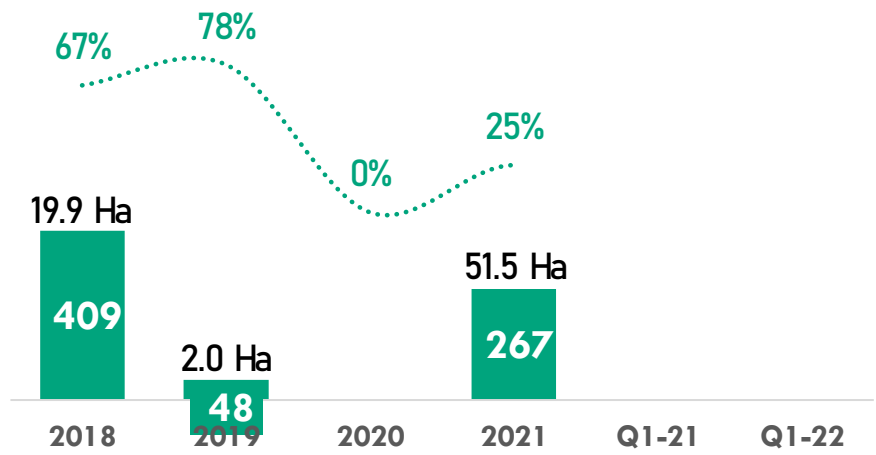


OPERATING PERFORMANCE



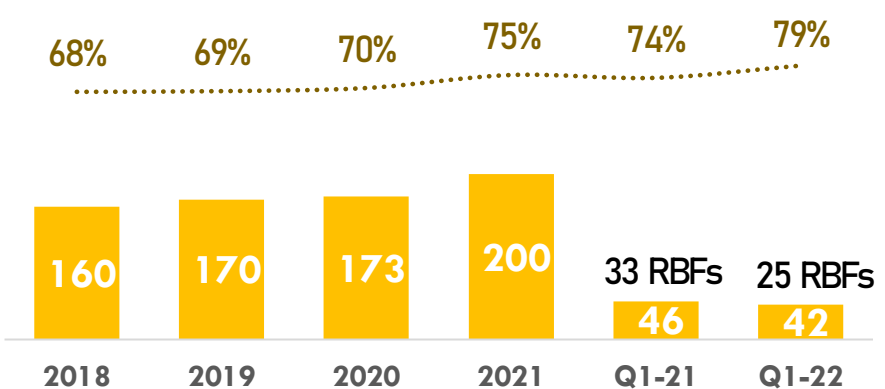
REAL ESTATE MARGIN

UNIT : MTHB



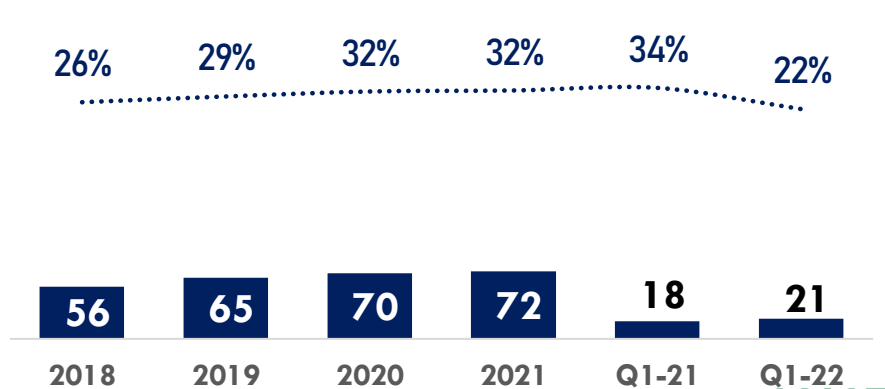
RENTAL MARGIN

UNIT : MTHB



UTILITY SERVICES MARGIN

UNIT : MTHB



SLUDGE-DRYING YARD (ACBH)



POWER STATION (ACHL)



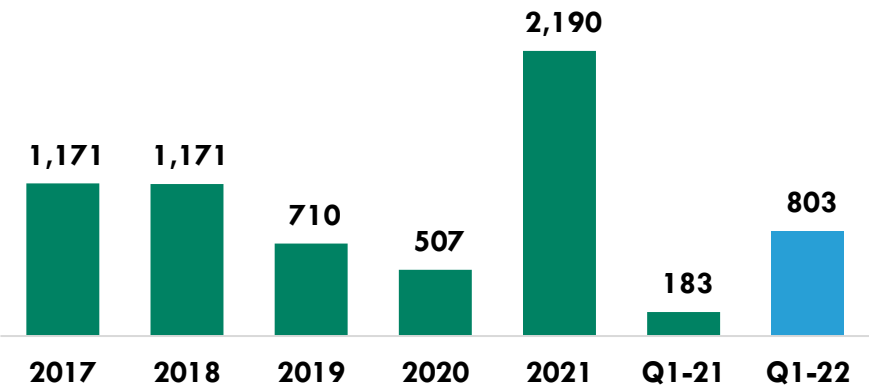
WATER AND WASTEWATER (ACHL)



OPERATING RESULTS SUMMARY

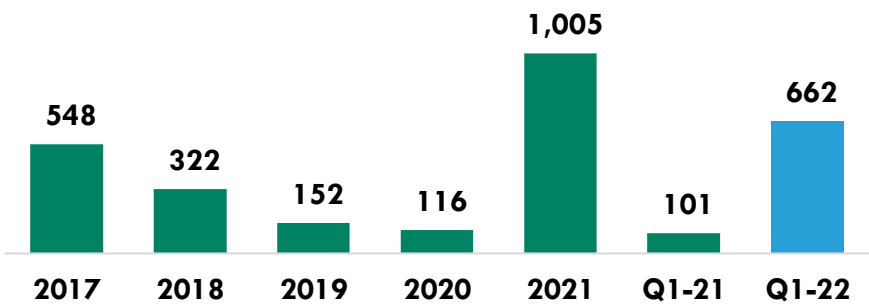
REVENUE

Unit: MTHB



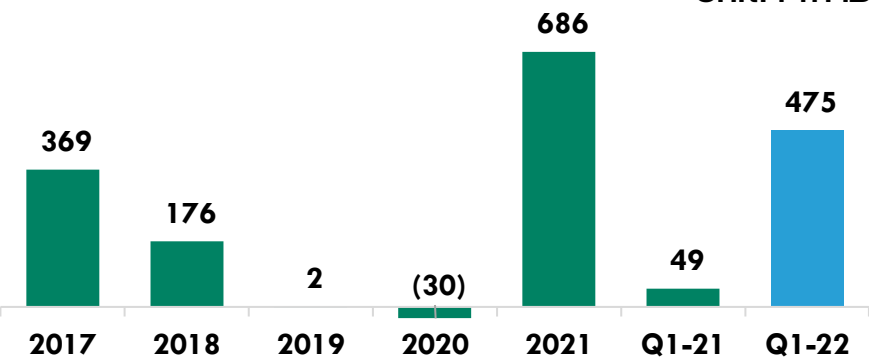
OPERATING INCOME (EBIT)

Unit: MTHB



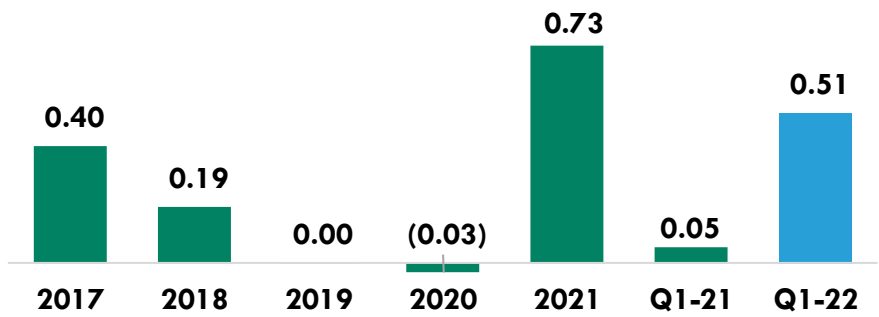
NET PROFIT AFTER MI

Unit: MTHB

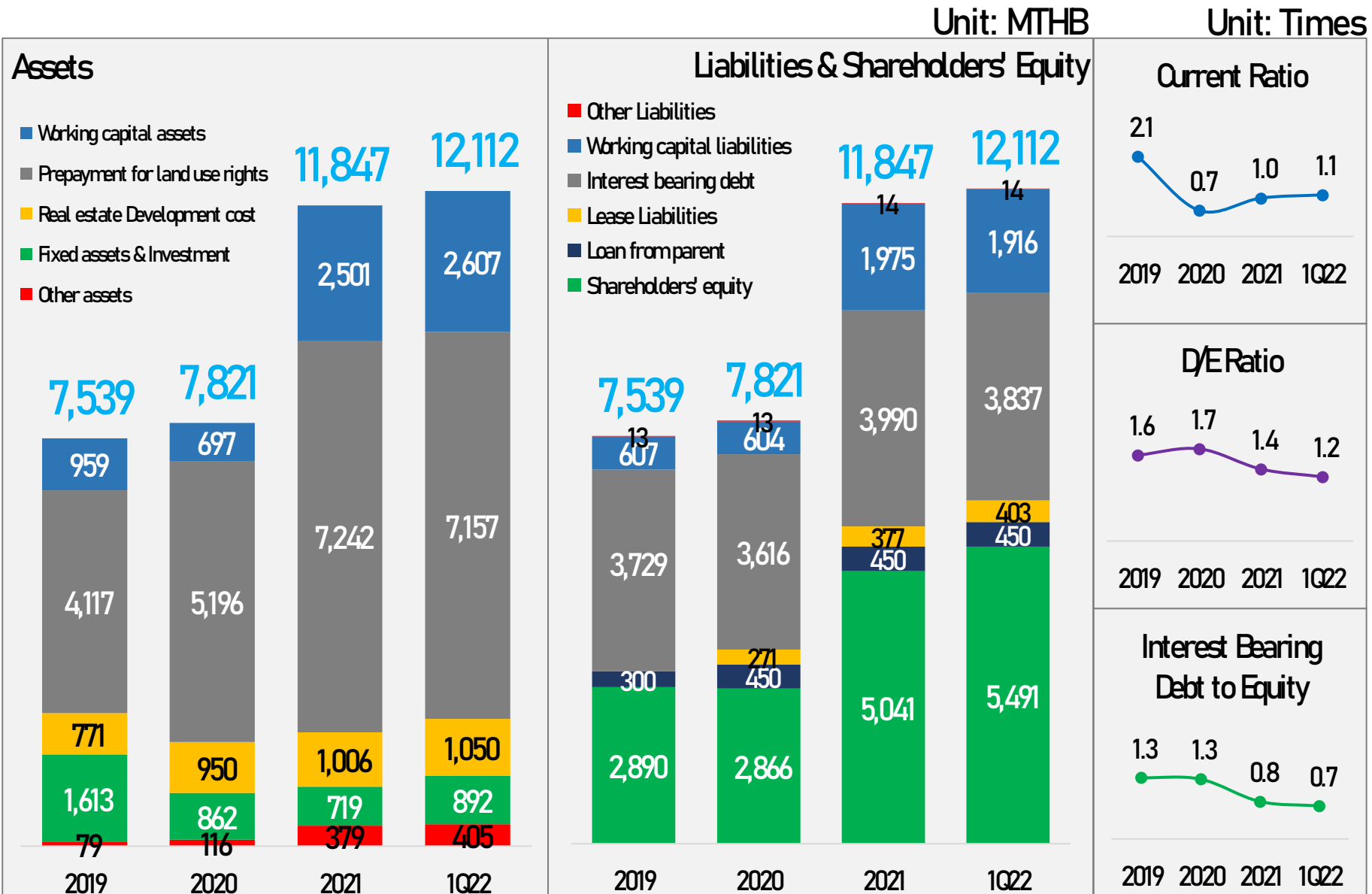


EARNING PER SHARE

Unit: THB

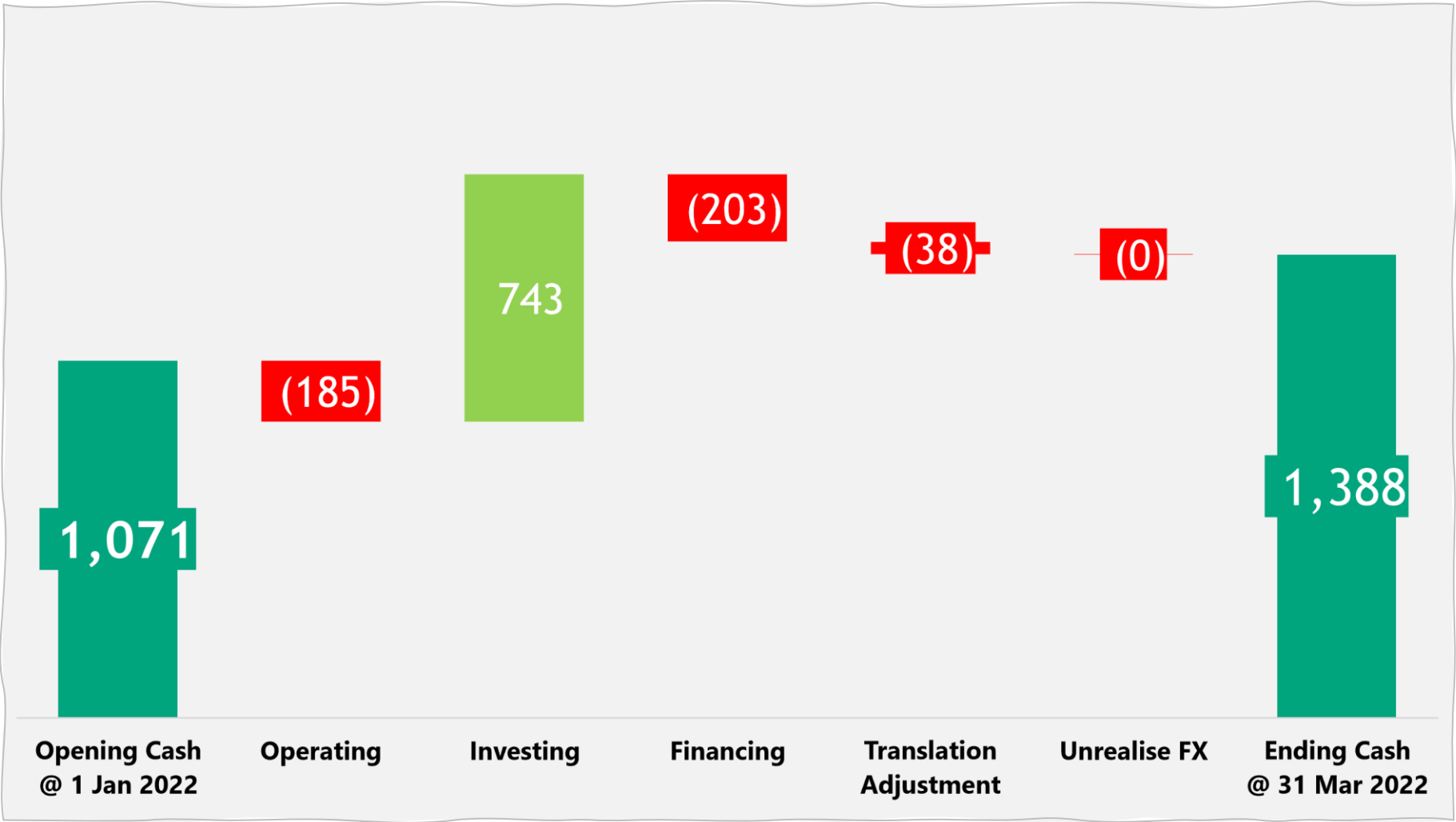


BALANCE SHEET



CASH FLOW STATEMENT

Unit: MTHB





AMATA VN OVERVIEW

1Q2022 FINANCIAL RESULTS

COVID-19 & LOOKING AHEAD

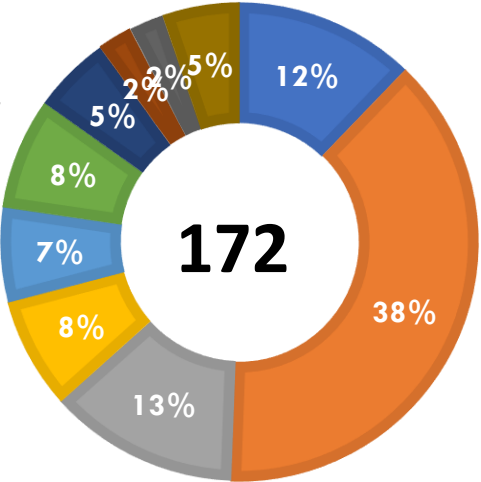
APPENDIX

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CUSTOMER PROFILE

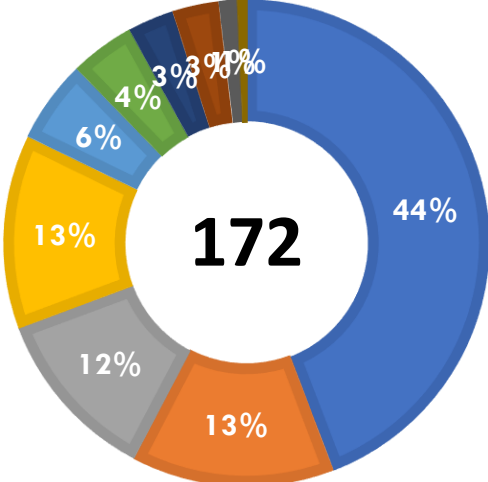
BY INDUSTRY

- Chemical, paints
- Machinery, steel, metal, plastic, rubber
- Textile, garment
- Electric, electronic devices
- Beverage, food processing
- Packaging, printing
- Consumer products, health care
- Wood, furniture



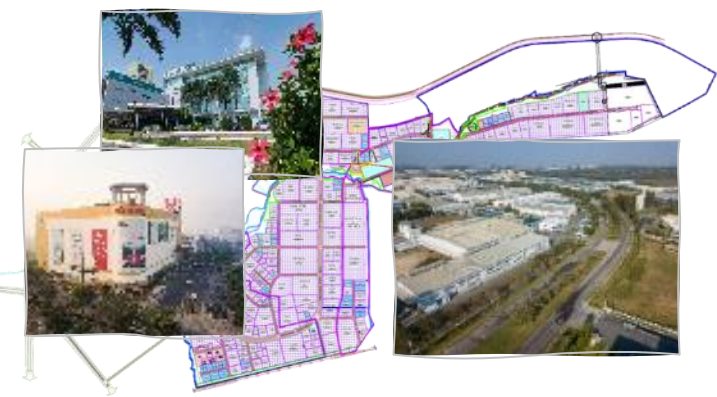
BY NATIONALITY

- Japan
- Taiwan
- South Korea
- Vietnam
- USA
- Singapore
- Thailand
- Germany
- India
- Netherlands



As of 31 Dec 2020

AMATA CITY BIEN HOA



Highway No. 1 1 0 km

Bien Hoa City 2 5 km

Long Thanh
International Airport 3 20 km


Ho Chi Minh City 4 30 km


Cat Lai Port 5 33 km

Tan Son Nhat Airport 6 35 km

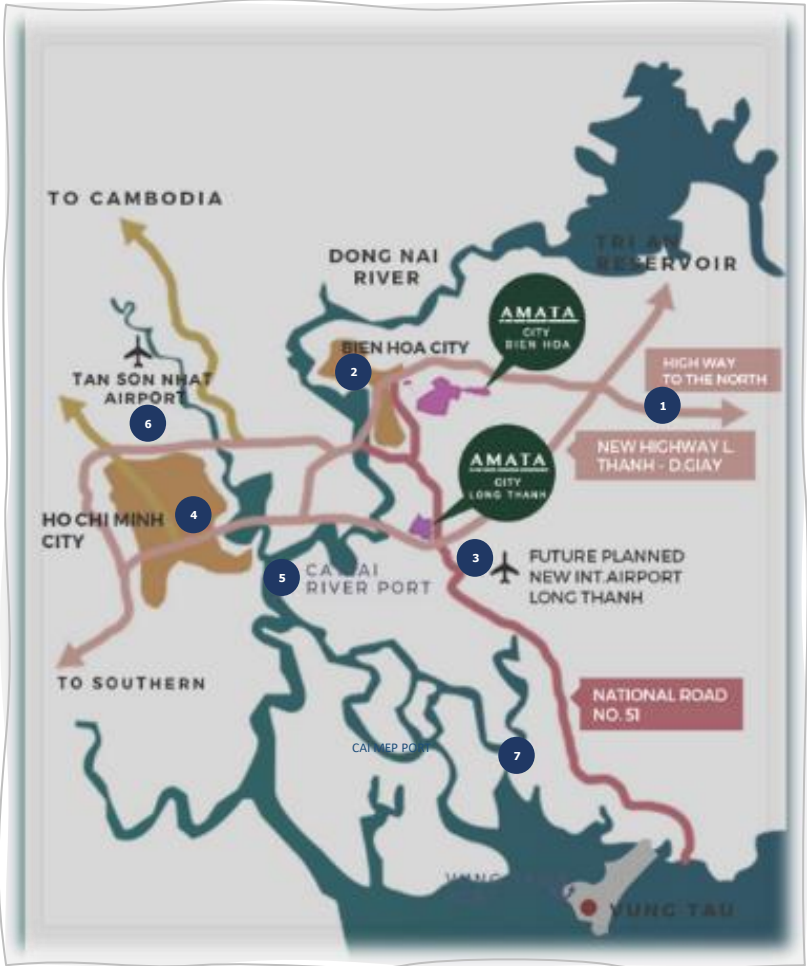
Cai Mep Port 7 50 km

Vung Tau Port 8 65 km

**700** HECTARES

**194** TENANTS

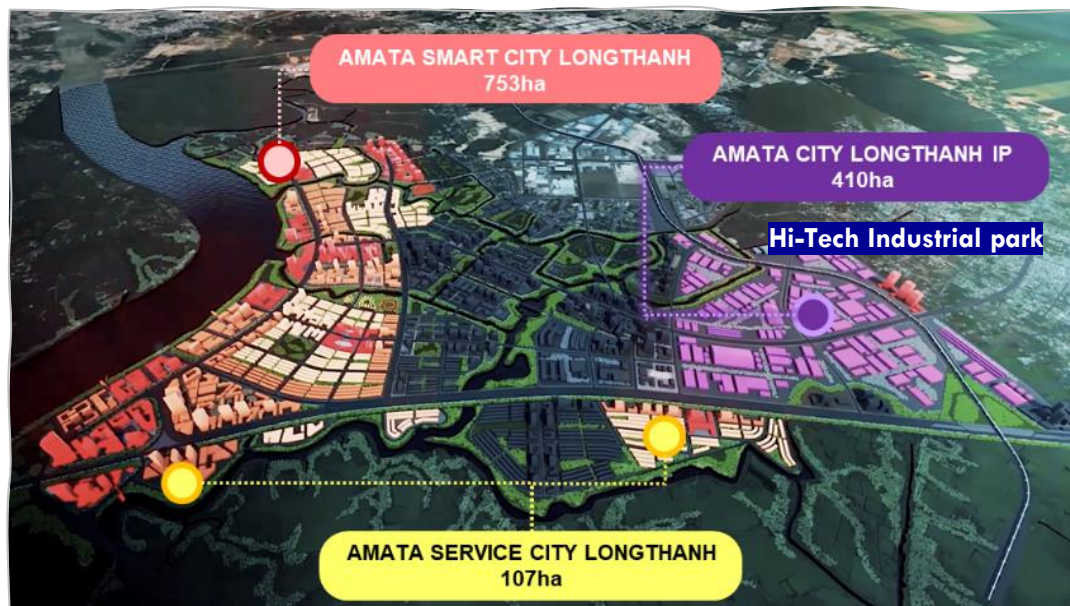
**62,000** LABOR POPULATION



AMATA CITY & TOWNSHIP LONG THANH

410 HECTARES

Hi-Tech Industrial park



Located close to the future airline hub in the southern region, Long Thanh New International Airport, and along the highway to Ho Chi Minh City, Amata City Long Thanh enjoys the best location for both commercial and industrial land where future demand can be expected.

AMATA CITY HALONG



714 HECTARES

Industrial Park
1st phase

Latest project in **QUANG NINH**

QUANG YEN ECONOMIC ZONE

Enjoy the maximum tax incentive in Vietnam with optimal access to the social infrastructure for factory operation.





AMATA VN
PUBLIC COMPANY LIMITED

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